

Great Game Huddle Notes

September 27, 2016

Greene County Treasurer, Justin Hill reported the numbers to us today. The projections from August will be used for estimated year-end numbers and will be the basis for the cash balance from which to build the 2017 budget.

There weren't a lot of dramatic changes on either the revenue or expenditure sides of the projections. Appraiser salaries are currently under budget due to the lag time for filling position openings but have recently moved a residential appraiser into the open commercial appraiser's position. This along with a reduced need for temporary personnel has reduced their contract labor expenditure projection. They will now need to fill the residential appraiser's position.

Crystal Richards reported that Road and Bridge purchased a striper they had originally requested in the 2017 budget. The striper cost \$400,000 but the County was able to get considerable savings on it by buying sooner rather than later. As a result of an analysis by the Budget office of worker's compensation classifications, Road and Bridge was able to see a savings of approx. \$50,000 in personnel and benefits. Crystal also reported that salt for the 2016 – 2017 winter season has been purchased, and the trucks are ready to go when winter weather comes.

Sales tax is holding steady in the General Fund. Human Resources received a rebate on health insurance as a reward for the County's participation in wellness incentives. Franz Williams reported that Building Operations saw the loss of some equipment at the Jail during lightning strikes this year. Building Operations has been working diligently this year on structural repairs that are long overdue, such as the new roof currently underway on the Historic Courthouse. The County received a \$100,000 grant to help with roof repairs on the Historic Courthouse. Information Systems is creating savings by designing software themselves that would have otherwise had to be purchased. It's good to see our County employees still hard at work saving taxpayer dollars!

The General Fund projections as of August, 2016 are summarized below.

Beginning Balance	Revenue Projection	Expenditure Projection	Estimated End Balance
11.96 mil.	37.13 mil.	40.27 mil.	8.82 mil.

After the numbers were presented, Justin Hill shared a fun analogy comparing the filmmaking of "Indiana Jones and the Temple of Doom" to our budgeting process. As we heard about changes they had to make in filming of one particular scene in the movie, we were able to see that sometimes we have obstructions to our planned budget, but if we look at those obstacles as opportunities to innovate, we can end up with better results than we would have had in the first place.